

## QUESTIONS for IPL clinician

Here is a list of questions you should ask all IPL clinician at the initial consultation. Keep all records short and clean so that you can easily compare the sheets and answers later.

Date of consultation:        /        / 2007                      Company Name: .....

Duration of consult: start time:.....am/pm    end time:.....am/pm

### SERVICE PROVIDER AND EQUIPMENT

Name of person providing information: .....

Name of person who will be providing the actual service:                      Yes/ No

How many procedures have they personally performed in the last 12 months: .....

How many devices have they personally worked with/tried: .....

Education, Background, Professional Association affiliations: .....

.....

Does my IPL therapist change from time to time:                      Yes/ No

Do you have clinical papers on your device for me to view NOW:                      Yes/ No

### TREATMENTS AND PROCEDURES

Percentage of clients he/she treated with my skin/hair type:                      %

How many treatments needed for part of body I am interested in treating: .....

Why this number of treatments is required: .....

What are your pain management strategies: .....

.....

How do you reduce incidents of side-effects: .....

.....

### SPECIALS, PRICES AND AFTER PROCEDURES SUPPORT

Describe your pricing policy, including purchases of multiple sessions: .....

.....

If I buy several sessions upfront how long do I have to use them up: .....

Do you have any specials: .....

Yes/No

Do you have a try-before-you-buy policy:.....

Yes/ No

Do you have 24hr customer support services: .....

Yes/ No